

## CORPORATE RELATIONS & PLACEMENTS MANAGER

Applications are invited for the post of **Corporate Relations & Placements Manager** on contractual basis.

### **Qualification:**

- PGDM/Master's degree or its equivalent from a recognised institution

### **Skills:**

- Good written and oral communication skills in English.
- Go-getter & Good interpersonal skills.
- Proficiency in Computer Applications is a must.
- Ability to connect with business leaders in Professional networks
- Creative thinking & Solutioning

### **Work Experience:**

- Must have min 6-7 years' experience in the same field or
- Other fields like Business development where interacting with the corporate heads was required;
- 24\*7 availability for important assignments

**Desirable:** Knowledge of Industry demographics will be an advantage

**How to apply:** Fill up "CV Format" and send to [careers@gim.ac.in](mailto:careers@gim.ac.in)

### Job Description of Corporate Relations & Placements Manager

- Responsible for arranging placement opportunities for students in India and Internationally
- Be able to get buy-in from PLACECOM of all programs and students for leading placements.
- Responsible for getting 1-2 months internships with top corporates for students
- Develop & maintain strong network with Recruitments/HR Heads of top companies for successful placement of students
- Plan and engage with alumni groups and corporates for strategic activities including guest lectures, panel discussions, conclaves, workshops, competitions.
- Create placement plan and strategy,
- Facilitate Internships and corporate exposure of students
- Should have his/her own database of recruiters who hire GIM students and should refresh the database by regular research Getting new clientele for purpose of students' placements & internships
- Responsible for handling placement processes on/off campus
- Responsible for counseling students on placements, internships and other career related queries
- Work with the students' placement team and guide them at every step
- Convert new accounts through structured market outreach.